

JEFFREY ERIC ZINSMEISTER

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EDUCATION

J.D., University of California, Berkeley, School of Law (Berkeley, California)

May 2004

B.A., Harvard University (Cambridge, Massachusetts)

June 2000

WORK EXPERIENCE

Organization of American States, Inter-American Drug Abuse Control Commission

Washington, D.C.

Director, Therapeutic Justice Program (operating in 10 nations)

November 2017– Present

- Successfully negotiated agreement with a major OAS member state for the highest-value program in the Commission's history, overcoming significant challenges and political shifts that threatened to scuttle talks.
- Opened a field office (the Commission's first) in Mexico City from the ground up, including negotiating lease, personnel contracts, and associated services; received praise from high-ranking OAS officials for efforts.
- Oversaw the successful overhaul of OAS labor contracts in Mexico to bring them into compliance with local law.
- Persuaded an important OAS member state to write a high-visibility initiative into its national drug strategy, safeguarding its long-term viability in an uncertain political environment.

SAM, Inc.

Washington, D.C.

Executive Vice President and Director of Government Relations

September 2015 – November 2017

- Implemented growth plan for national non-profit policy center, founded by former U.S. Congressman Patrick Kennedy, which tripled staff size and budget in one year.
- Managed political and media strategy for issue advocacy at the local, state, federal, and international levels, including 30 state affiliates, and planned four state ballot initiative campaigns with partner 501(c)(4).
- Dozens of appearances, including numerous live TV and radio interviews, with media/think tanks in English, Spanish, and Portuguese, e.g., the BBC, NPR, NBC, CBS, Univision, and The Brookings Institution.

Bain & Company

São Paulo, Brazil

Strategy & Public Policy Consultant; Project Manager

August 2014 – August 2015

- Created political, legal, and public policy strategy to promote foreign investment in a Latin American government to support a US\$12 billion development program, and drafted implementing legislation that became law.
- Drafted R&D reform for a Latin American nation that the minister for economic development adopted as policy.

U.S. Department of State, Embassy Mexico City, Narcotics Affairs Section

Mexico City, Mexico

Program Coordinator/ Narcotics Affairs Officer

October 2011 – April 2014

- Directed and executed over US\$60 million of U.S. foreign assistance, as part of the U.S.-Mexico Merida Initiative.
- Negotiated over \$14 million in sensitive drug control and anti-corruption initiatives with the Mexican government.
- Honored with U.S. State Department commendation for "sustained extraordinary performance" in advancing U.S. policy in Mexico and "creating new avenues for bilateral goodwill" between the U.S. and Mexican governments.

U.S. Department of State, Embassy Praia

Praia, Cape Verde

Consular Section Chief, Acting/Vice Consul

June 2009 – October 2011

- As the acting director of U.S. consular operations in-country, negotiated and resolved sensitive cases of alleged international child abduction on behalf of the Embassy.

Munger, Tolles & Olson LLP

San Francisco, California

Litigator

January 2006 – May 2009

The Hon. Rosemary Barkett, U.S. Court of Appeals for the Eleventh Circuit

Miami, Florida

Federal Judicial Clerk

August 2004 – August 2005

LANGUAGE ABILITY & OTHER EXPERIENCE

- **English** (native); **Portuguese** (professional fluency); **Spanish** (professional fluency).
- *Council on Foreign Relations*, Term Member (2015 – present).